

## Building Communities: Increasing Online Engagement and Awareness with Social Media

for Healthy Aging by United Way

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# **Presenter:**



**Chiara** Digital Education Coordinator, TechSoup Canada

- 14 years of nonprofit experience: worked for international NGOs on community engagement, content creation, and digital campaigns;
- Currently producing and curating educational resources for TechSoup Canada (blogs, social media, webinars, newsletter);
- Keep in touch: @techsoupcanada





### Webinar Instructions

- Everyone will remain muted and cameras will be off
- You will be prompted to reflect and provide feedback throughout the presentation – please use the "Chat" box
- There will be a 10-minute question period at the end use the "Q&A" feature to ask questions at any time, and the question will be posed to during the questions period
- Webinar is recorded and posted on <u>Healthy Aging CORE</u> slides will also be made available





Our mission is to help nonprofits use tech effectively.

# Nonprofits can save money on tech products through the Technology Donations Program.



Register your charity, nonprofit or library for free and see which products you're eligible for: <u>www.TechSoupCanada.ca/Getting\_Started</u>

### You have access to free nonprofit tech resources.



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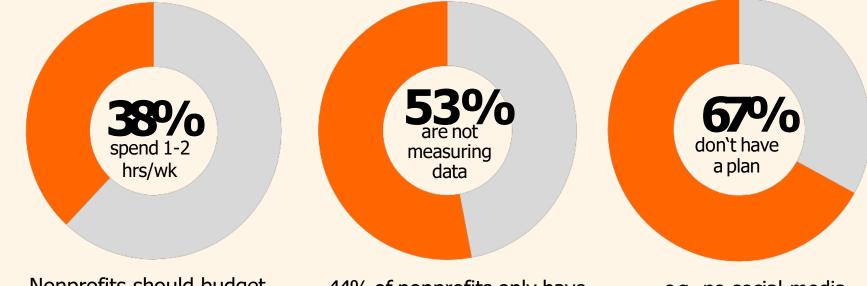
We also do in-person workshops and speaking engagements! Learn more at <u>www.TechSoupCanada.ca/Community/Get\_Involved</u>

### Today's Agenda

- Understanding the social media landscape
  - How are nonprofits using social media?
  - What social media channels are out there?
  - How to decide which ones should you be using
- Best practices & tips for using Facebook, Twitter, Instagram and more
- Examples of other nonprofit social media campaigns
- How to fit it all into your schedule

Understanding social media "But I'm already using social media. Why do I need to understand it?"

### How are nonprofits using social media?



Nonprofits should budget 2 hrs/wk **per channel** in order to manage it well 44% of nonprofits only have one person monitoring their social media accounts e.g., no social media strategy, policies or goals documented

Sources: NTEN.com, Bloomerang.co, SocialMediaExaminer.com, NonprofitMarketingGuide.com

### Which channel should you use?

Consider the advantages and disadvantages, choose what's most relevant for you and plan to spend 2 hours/week per channel.



### Additional considerations

Your social media efforts should not be a product of peer pressure. Ask yourself a few guiding questions:



What are you achieving on social media that you can't achieve elsewhere?



Does it align with or extend your mission?



# **Best Practices & Tips**

Facebook, Twitter, Instagram, and more

### How to get followers and engagement?







It's not all about you. Share other people's content and participate in discussions Be timely with your responses & be approachable

Focus on stories and engaging your supporters

**TIP:** Lack time? Focus on one channel and deliver consistent content. Be the go-to-resource!

Publish great content — content that teaches people something, entertains them, makes them think or, in some other way, adds value to their lives.

> Brian Boland VP Advertising Technology, Facebook

### Facebook

CENTRE FOR SOCIAL INNOVATION 2 Centre for Social Innovation 📀 @centreforsocialinnovatio Home 📫 Like 🔊 Follow 📕 Save … About Posts Posts Newsletter Signup Centre for Social Innovation Reviews 25 mins · 🚷 Events Accountability often entails taking direction, listening to, accepting feedback and criticism, and most importantly being in deep relationship Photos with those on whose behalf you purport to speak Videos Community Ads Discussions Vimeo Tickets Locations

> What White People Can Do for Food Justice Creator of Master Cooks Corps train-the-trainer program Chef Nadine Nelson says White people in the food movement should ask themselves: What are you doing to hold yourself accountable to people of color? YESMAGAZINE.ORG

Always Open ABOUT CENTRE FOR SOCIAL INNOV 3

Learn More

Community Organization in Toronto, Ontario

Our Story

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The story of the Centre for Social Innovation begins way back in 2003, when a group of visionary so ...

See More

Co	mmunity	See All
44	Invite your friends to like this Page	
ste	27,451 people like this	

### Make sure to optimize:

- 1. Cover photo
- 2. Profile picture
- 3. Bio (link to website)
- $\checkmark$  Ideal posts are 40 80 characters
- Prioritize photos over links (& use) optimal sizes)
- $\checkmark$  Organic reach can be slow be patient & consistent
- Content marketing is king
- Individuals: Weekends, 12-4 pm
- Organizations: Weekdays, 1-4 pm

Resource: https://www.hubspot.com/facebookmarketing

Create a Page

### Twitter



#### Community Living Ont @CLOntario

Community Living Ontario is a provincial association that promotes citizenship, belonging, and equality of people who have an intellectual disability.

O Toronto

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8 communitylivingontario.ca

Joined July 2009

#### 510 Photos and videos





#### Tweets Tweets & replies Media

#### Community Living Ont @CLOntario - 5h

February is National Inclusive Education Month. @CLOntario recently presented @yourschools (AMDSB) with the 2017 @CACL\_ACIC Inclusive Education Award. Know someone who contributions towards inclusive education? Nominate them for the 2018 award today! ♀ ow.ly/fHk730i8JJK



#### Make sure to optimize:

- 1. Cover photo
- 2. Profile picture
- 3. Twitter handle (ideally no \_ or confusing acronym)
- 4. Bio (>160 character bio with URL & #hashtag to increase SEO)
- ✓ Ideal tweets are 100 characters
- ✓ Max. two #hashtags
- √ 80/20 content rule
- Individuals: Midweek & weekends,
   12pm, 3pm & 5-6pm
- ✓ Organizations: Weekdays, 1-3 pm

#### Resource:

https://offers.hubspot.com/how-to-use-twitter-forbusiness

### Instagram



orchestra

4,661 followers 799 following

Vancouver Symphony Orchestra Official Instagram Account of the Vancouver Symphony Orchestra | Vancouver, BC, Canada www.vancouversymphony.ca







VSO ....

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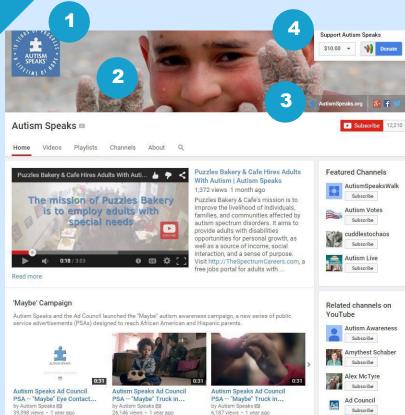


### Make sure to optimize:

- 1. Profile picture
- 2. Short & sweet bio with links (preferably a trackable link)
- ✓ Turn your bio into a call-to-action
- ✓ Share at least one image daily
- ✓ Stick to a consistent schedule
- Use Instagram to report live from events & conferences
- ✓ Tell a story with your caption
- ✓ Use your location as a CTA
- ✓ Monday-Thursday, 7-9 am & 5-6 pm

Resource: https://www.hubspot.com/instagram-marketing

### YouTube



Popular uploads

### Make sure to optimize:

- 1. Profile picture
- 2. Upload a channel banner
- 3. Connect your channel to other social media sites
- 4. Call-to-actions
- Use compelling titles. Arrange keywords first and the branding last
- Select an impactful trailer video to feature on your channel
- Create a playlist of at least 4 videos & add it to your channel
- Sign up for Google for Nonprofits; enables external annotation links,"Donate" button, call-to-actions

#### Resource:

Good Mythical Mor..

PewDiePie

https://www.hubspot.com/youtube-marketing

# Taking social media to the next level

Examples of successful nonprofit social media campaigns

### What will these campaigns have in common?



Identifying a tangible challenge and setting goals

Specifying a targeted audience

Choosing a channel to focus on



WWF's mission is to stop the degradation of the planet's natural environment and to build a future in which humans live in harmony with nature.

wwf.ca



World Wildlife Fund launched a SnapChat campaign, #LastSelfie to raise awareness of the threat facing endangered species.



# Just like these endangered animals.

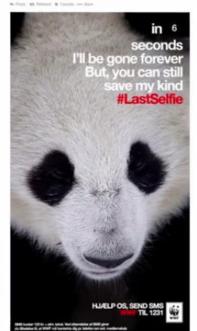


### Goal

1. Follow

Don't let this be my #LastSelfie youtu.be /TOAHBSxMBEA pic.twitter.com/GlgH833fX2

Stefanja Orlowska



Reenergize people's interest in their cause and generate funds

### Campaign

Sent #LastSelfies to followers on SnapChat (paralleling the "fleeting" images to the threat of extinction), encouraging people to share, donate online or via SMS

### Results

40,000+ tweets in one week, & reached their monthly fundraising target in 3 days

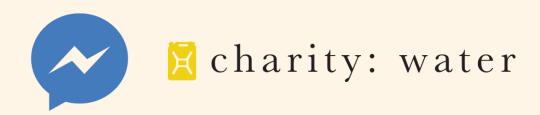
### Leam More

beta21.circussocial.com/campaigns/lastselfie-wwfsbrilliant-snapchat-campaign/

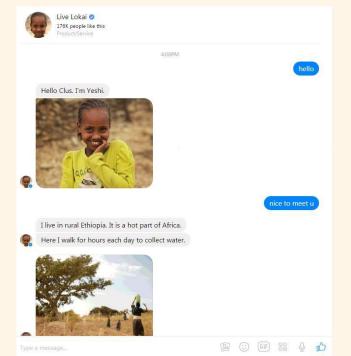
# 🕱 charity: water

1 in 10 people lack access to clean water. charity: water is on a mission to change that.

charitywater.org



### Enter Facebook Messenger Bot, Walk with Yeshi







### 🔀 charity: water

Two and a half hours...

That is the average time it takes young girls like me to collect water each day. Many days I go more than once.



I like to think about different things as I walk...



My dream is to become a teacher. I want to help people get smarter and have better lives.

Learning is living.

### Goal

Help people experience a typical trek to clean water in Ethiopia

### Campaign

Partnered with Lokai to create a Messenger bot that allows users to accompany a fictional Ethiopian girl, Yeshi ("the one for a thousand") on her 2 and ½hour journey to retrieve water, and donate directly in chat.

### Results

With this partnership, Lokai and charity:water were able to build 33 wells in Ethiopia

#### Learn More

adweek.com/digital/these-two-charities-madefacebook-messenger-bot-draw-awareness-ethiopiaswater-crisis-173117/

### What did these campaigns have in common?



They've identified a tangible challenge and set goals

They understand their audience

They understand their social media channels

They choose the **right** tool

Pulse check!

# How many of us have staff working on social media fulltime?

# Creating sustainable social media & engagement strategies

# Evaluate your presence

Are you currently on social media? Are your channels integrated? Are they updated regularly?

#### **Resource**:

https://www.techsoupcanada.ca/en/community/blog/spotlight-onsocial-media-performing-a-social-media-audit

**Tools:** platform Insights/Analytics, Namechk, Knowem, Hootsuite and SproutSocial free templates

# Performing a Social Media Audit SPOTLIGHT ON SOCIAL MEDIA SERIES

# Craft an editorial calendar

How often will you post? Can you post at a regular pace? How are you preparing for major events and milestones?

#### **Resource**:

https://www.techsoupcanada.ca/en/community/blog/spotlight-onsocial-media-how-to-craft-an-editorial-calendar

Tools: HubSpot, Asana, Trello, spreadsheets, CoSchedule



### Set a schedule

Will you schedule posts in advance?

**Resource:** 

https://www.techsoupcanada.ca/en/community/blog/spotlight-onsocial-media-scheduling-content-with-later

#### Tools:

TweetDeck, Later, built-in Publishing Tools, Later,



# Know your algorithms

When is the best time to post? How are you reaching your audience? How can you maximize the reach of your posts?

#### **Resource**:

https://www.techsoupcanada.ca/en/community/blog/spotlight-on-socialmedia-understanding-platform-algorithms

#### Strategies:

Repurposing content, timed posts, hashtags, tagging



## **Track Social Media Analytics**

#### **Resource**:

https://www.techsoupcanada.ca/en/community/blog/spotlight-on-socialmedia-social-media-analytics

#### Tools:

Built-in analytics, Klout Score, SEO integration, HootSuite free guide



### Measure and evaluate

You need to know if your strategies are working (or not!) and adjust accordingly. Social media stats will also help with leadership buy-in and program reports.

# 

### Measure and evaluate



SEE

- FB page likes & reach
- TW followers
- RSS or email subscriptions
- Youtube views
- Bit.ly clicks



- SAY
- FB post likes & shares
- Retweets
- Email forwards
- Repins & board followers



- FB shares with message
- Retweet with
   message
- Comments
- Online mentions

- Donations
- Advocacy actions
- Event attendance
- Membership
- Volunteerism

Source: fenton.com/resources/see-say-feel-do

# Learn More

Google: Skillshop, Analytics Academy Twitter: Insights (blog), Marketing Success Stories, Flight School Instagram: Getting Started, Success Stories Facebook: Increase Brand Awareness, Marketing Education

# **Questions?**



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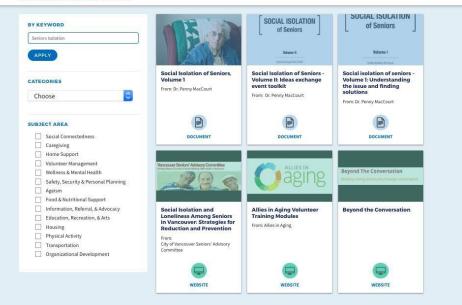
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#### www.healthyagingcore.ca







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SUBJECT AREA Safety, Security & Personal Planning Social Connectedness	DOCUMENT	WEBSITE	DOCUMENT
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